Discover why ABC is

“The Leader in Batting Cage Technology!”

ABC
AUTOMATED BATTING CAGES
ABC EXCLUSIVE SERVICES

- Consulting services for upgrading existing batting cage systems
- Operations, safety and management supplies and material
- Finest Customer Service Program available
- Service Technician available seven days a week
- Exclusive ABC One Year Limited Warranty on equipment systems
- Technical construction assistance
- Turnkey construction services
- Custom designs for outdoor or indoor cages

CUSTOM DESIGN SERVICES

- Complete standard and custom in-house Computer Assisted Design (CAD) batting cage blueprints and services (cages with up to ten stalls)
- ABC will design a customized layout for your particular property or building. If it can be done, ABC can do it.
- All designs available for outdoor or indoor cages.

ABC INDOOR BATTING CAGES

Thought ABC just supplied outdoor batting cages? Well, ABC has designed and supplied equipment for indoor cages throughout our commercial batting cage history.

Indoor batting cage facilities have become increasingly popular for several reasons. You will have an extended season unaffected by weather, reduced development costs, and in most cases, an easier process obtaining a building permit. ABC is playing an important role in this expanding industry by providing our expertise in design and equipment. ABC has developed cost effective construction techniques and methods which reduce the project costs, and provides for proper functionality of the cage along with an aesthetically pleasing appearance.

Common additions to indoor facilities are training programs that include group or private lessons for hitting, pitching, and fielding, pro shops, and food service. They can generate a considerable amount of revenue that helps counter the higher overhead costs associated with indoor locations.

We use the same tough, rugged equipment for indoor batting cages that has been time tested and proven in the outdoor cages. ABC has been at work designing and developing batting cages for over 30 years. Our unique understanding of this industry allows us to design a better cage with the ease of operation, equipment dependability, and low maintenance you should expect.
ABC Pastime® Pitching Machine

1 HP 3 phase TEFC AC motor.
Energy efficient - Uses 40% less power.
A/C Variable Speed Electronic Controller.
Soft Start-up reduces stress on motor and complete drive train.
Ball viewing chute allows for perfect batter timing between pitches.
Solid Urethane, long life pitching wheels.
All steel construction with weather resistant powder coat finish.
Unique “high/low” and “left/right” adjustment handles allow for quick and simple pitch modifications.

ABC Model AH-1000 Conveyor - Sorter - Feeding System
Automatically lifts and sorts baseballs and softballs from ground and feeds up to 18 Pitching Machines.
Non-stretch and easily maintained conveyor belting.
Non-jamming feed system.
Never runs short of balls and requires no additional “reservoir” hopper.
Automatic “shut-off” system when not in use.
Utilizes “open” tube ball channels.

ABC Model LB-1000 LED Warning Light Box
Warning lights allow players to see proper operation of Pitching Machines.
Light protector bar.
Designed for both Single, Dual and Elevation Control Pitching machine systems.
Operates individually as a stand alone unit or with Model BC-2 Control Computer.
All digital “Quick Connect” processor board allows for on the spot repair.

ABC Looks Great, Let’s do it!!!

*www.battingcages.com*
LET THE PROS AT ABC HELP YOU....“A to Z”

The pros at Automated Batting Cages have developed over 1000 commercial batting cages throughout the world. We have over 30 years of experience in the batting cage industry. ABC manufactures innovative, dependable, and low maintenance equipment. As experienced owners and operators ourselves, we have a unique understanding of the batting cage business. This experience allows ABC to confidently make sound recommendations and provide quality assistance in respect to your project decisions. All equipment manufactured by ABC is designed exclusively for commercial duty, not “team” style equipment modified for use in commercial applications. Coin operated, commercial batting cages are our only business, and we do it better than anyone. Virtually all major, multiple location companies and franchises that operate entertainment businesses use ABC as their equipment supplier. We take pride in our products and services, and remain committed to maintaining this high level of confidence and satisfaction from our existing customers, along with continuing to provide equipment of the highest quality.

First, ABC will help you with your batting cage development process. From planning, layout, custom design, and construction consultation, to the equipment selection and installation, ABC will work with you through each step of the process. From there, ABC will support you with a seven day-a-week Customer Service Program that assists with equipment maintenance and repairs. ABC is the only batting cage equipment supplier with all the answers!

ABC has standard designs for indoor or outdoor batting cages, and will create custom designs that are suitable for your building or property. ABC has developed cost effective construction techniques and methods for the batting cage construction that will provide the highest quality and most attractive batting cage available.

Listen to what one of our batting cage equipment owners said. “We own eight of your batting range systems. If you want the finest quality, lowest maintenance, best service, most reliable and the most profitable batting range system available, there is no choice! ABC is the only system available!” We think you will agree.

GET THE BENEFITS OF ABC

We are prepared to answer not just the frequently asked questions, but all of the questions you may have about the batting cage business. How many stalls do I need? How much will it cost? How much space is required? How profitable is a batting cage? ABC takes pride in providing honest and candid answers to those questions.

Those we service include:

- Family Entertainment Centers
- Miniature Golf Course Owners
- Go Kart Operators
- Golf Driving Ranges
- Park & Recreation Programs
- City and other Municipal Programs
- Military Bases and Government Facilities
- Equipment Replacement and Retrofitting for any cage
- Privately owned “Stand Alone” Cages
- Bowling Centers
- Those Just Getting Started!

DON’T DELAY - CALL TODAY

1-800-578-2243
www.battingcages.com
ABC Commercial Grade Pitching Machine

An evolution of a proven and simple design that is the ABC machine of the future.

Features:

- 1-HP, 3 phase TEFC A/C motor - operates on 115 VAC.
- Energy efficient - uses 40% less power.
- A/C Variable speed electronic controller - soft start up.
- Ball Viewing Chute allows for perfect batter timing between pitches.
- Belt drive design.
- Improved design for easier maintenance access.
- Requires minimal maintenance and service.
- All-steel construction with weather-resistant powder coat finish.
- Solid Urethane® pitching wheels
- Unique “high/low” and “left/right” adjustment handle allows for quick and simple pitch modifications.
- One year limited warranty.

ABC Dual Pitching Machine System

Features:

- 2 ABC “Pastime®” pitching machines per batting stall - one baseball & one softball machine.
- Never be “Out-of-Season” with this system.
- Batters can choose baseball or softball pitches from within the batting stall.
- One year limited warranty.

Give us a call today!
1-800-578-2243
or 1-503-390-5714

For more information visit our website at www.battingcages.com
**ABC Select A Pitch System**

The new *ABC Select A Pitch System* is an attractive option that has been designed specifically for use with the ABC Pastime baseball pitching machine. State of the art digital electronics used in the system insures dependability, minimal maintenance, and consistent accuracy of pitches. This customer interactive system allows the batter to select the pitching speed that will match their skill level. The batter can also adjust the elevation of the pitch which increases customer satisfaction. The ability to select the perfect pitch and make adjustments without moving to a different cage will increase utilization, enhance the hitting experience, and will keep customers coming back for more.

**Features:**
- All digital electronics for performance and dependability.
- Simple and user friendly design.
- Allows batters to select from three different speeds.
- Two different speed programs.
- Batter can adjust pitch height before or during game.
- LED indicator lights that display height of pitch.
- Left hand hitter elevation adjustment station.
- Automatically adjusts height for the selected speed.
- Easy programming sequence and low maintenance for operator convenience.
- Works with standard coin box or all card reader systems.
- One year limited warranty.

The pitch elevation control is easy to read and operate. Features LED lights to indicate relative pitch height.

Provides maximum utilization of batting stalls.

Designed to protect the coin/token mechanism from accidental damage or vandalism.

Utilizes double-door/double-lock security system.

Constructed from heavy gauge steel with weather resistant powder coat finish.

Lefty box allows left hand hitters easy adjustments without crossing home plate.

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**ABC Elevation Control System**

The Elevation Control System is a popular option that will enhance your customer's hitting experience and assist in the operational aspects of the batting cage. The unique design allows for "stepped" adjustments rather than the outdated "press and hold" concept. Each time a button is pressed, the machine will make a specific height adjustment. The most common comment you will hear from your customer is that the pitch is "too low" or "too high". With the Elevation Control System they can make height adjustments and fine tune the pitch right into their "wheelhouse". As an operator, the system will significantly reduce the need for "nuisance adjustments". These are the time consuming adjustments you can experience due to weather and temperature variations. The Elevation Control System requires minimal maintenance, is easy to setup and program, and has proven to be extremely dependable.

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Each elevation system comes complete with:
- Right & Left Side Adjustment Boxes with LED Indicator Boards.
- Pitching Machine Elevation Motor Assembly.
- Electronic Logic System.
- All electronic upgrades integrated into the Warning Light Box.
- One year limited warranty.

Right hand adjustment box  Lefty box
Electronics, Coin Boxes & Card Readers

Rental button allows a "safety pause" between batters while in "rental play mode".

May accommodate several token sizes.

May be used for standard single, dual applications or with Select A Pitch and Elevation Control systems.

Designed to protect the coin/token mechanism from accidental damage or vandalism.

Utilizes double-door double-lock security system.

Constructed from heavy gauge steel with weather resistant powder coat finish.

Optional card reader enclosures available for outdoor or indoor use. *Electronics not included.

ABC BC-2 Control Computer

Portable, can be connected at multiple locations for programming and troubleshooting.
Allows operator complete remote operation of all cages from office/booth.
Assists cash control by saving to memory all batting cage activity.
Allows team rentals to be activated from office.
Operates up to 30 cages and 60 Pitching Machines.

ABC PT Series LED Warning Light Box

Operates individually as a stand alone unit or with Model BC-2 Control Computer.
May be used for standard single, dual applications or with Select A Pitch and Elevation Control systems.
LED warning lights for virtual lifetime operation.
Light protector bar.
All digital "Quick Connect" processor board allows for on the spot repair.
**ABC Automatic Conveyor/Feeding System**

Ball sorting system automatically sorts baseballs and softballs for distribution to the pitching machines. Heavy duty "belt type" conveyor system automatically starts when a game is activated.

The ABC Automatic Conveyor System is an efficient, trouble free feeding system that is integral for proper operation of the batting cage. The system is a non-priority design that delivers balls to each machine as needed, regardless of pitching machine location. Rapid ball recycling is critical for uninterrupted cage operation. This is the time from when the balls enter the pickup point, are lifted, sorted and distributed back to the pitching machine. With its high level of operational efficiency, non-jamming design, low maintenance, plus extreme dependability and durability, the ABC Automatic Conveyor/Feeding System is unmatched in the batting cage industry.

**Features:**
- High capacity, will simultaneously feed up to 18 pitching machines.
- Limited moving parts eliminates ball jamming.
- Wide belt allows for 3 ball pickup per conveyor flight.
- Superior ball sort function.
- Open aluminum troughs for easy maintenance.
- All ball feeding accessories and electrical assemblies included.
- Current Sensor that switches conveyor on/off with pitching machine operation.
- Quality all steel fabrication with weather-resistant powder coat finish.
- One year limited warranty.

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**ABC Individual Hopper System**

The Individual Hopper System is the perfect solution for indoor or small operations. Various equipment and electronic options are available. Single machine systems, baseball or softball, and the dual machine option are available. Baseball machines on all systems are compatible for use with Select A Pitch or Elevation Control. Installation requires minimal site preparation expense. One year limited warranty.

Ball Hopper holds up to 500 softballs.

Single Individual Hopper System for single machine setups.

Dual Individual Hopper System for dual machine setups.

Complete IHS System also includes ABC coin/token box (not shown).
ESTIMATED CONSTRUCTION BUDGETS FOR OUTDOOR (EFFECTIVE 01/01/2015)
FOUR THROUGH NINE CAGE STANDARD BATTING RANGE SYSTEMS

<table>
<thead>
<tr>
<th>ABC EQUIPMENT COSTS</th>
<th>FOUR CAGE</th>
<th>FIVE CAGE</th>
<th>SIX CAGE</th>
<th>SEVEN CAGE</th>
<th>EIGHT CAGE</th>
<th>NINE CAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td>*ABC Pastime Baseball, or Slow/ Fast Softball Pitching</td>
<td>$9,980</td>
<td>$12,475</td>
<td>$14,970</td>
<td>$17,465</td>
<td>$19,960</td>
<td>$22,455</td>
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<tr>
<td>Machines with related Hardware</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>*ABC Automatic Conveyor/Feeder and Related Construction</td>
<td>$8,125</td>
<td>$8,425</td>
<td>$9,725</td>
<td>$10,025</td>
<td>$10,325</td>
<td>$10,625</td>
</tr>
<tr>
<td>Hardware</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>*ABC Model BC Control Computer, PT-8 Warning Light</td>
<td>$9,100</td>
<td>$10,675</td>
<td>$12,250</td>
<td>$13,825</td>
<td>$15,400</td>
<td>$16,975</td>
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<tr>
<td>Boxes, Double Coin Box/Coin Mechanism</td>
<td></td>
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<tr>
<td>*ABC 40” Sump Hole, Center Pole Sliding Net Collar,</td>
<td>$2,425</td>
<td>$2,425</td>
<td>$2,425</td>
<td>$2,425</td>
<td>$2,425</td>
<td>$2,425</td>
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<tr>
<td>Center Pole Winch &amp; Cable</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>*ABC Netting System (with Center Pole Deflector - 4</td>
<td>$10,030</td>
<td>$11,300</td>
<td>$12,150</td>
<td>$13,450</td>
<td>$14,600</td>
<td>$16,150</td>
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<tr>
<td>Cage Only)</td>
<td></td>
<td></td>
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<td></td>
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</tr>
<tr>
<td>*ABC Optional Range Package (Warning Identification</td>
<td>$5,795</td>
<td>$6,235</td>
<td>$6,925</td>
<td>$7,535</td>
<td>$7,985</td>
<td>$8,395</td>
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<tr>
<td>Signs, Pole Protector Pads, Tokens, Spare Parts Kit,</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Tool Box w/Tools, Bat &amp; Helmet Package, Baseball/</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Softballs)</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ABC EQUIPMENT COST</td>
<td>$45,455</td>
<td>$51,535</td>
<td>$58,445</td>
<td>$64,725</td>
<td>$70,695</td>
<td>$77,025</td>
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<tr>
<td>**Freight Costs (estimate only)</td>
<td>$2,000</td>
<td>$2,300</td>
<td>$2,400</td>
<td>$2,500</td>
<td>$2,600</td>
<td>$2,800</td>
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<tr>
<td>**ABC 3 day Equipment/Netting Installation (estimate</td>
<td>$3,500</td>
<td>$3,500</td>
<td>$3,500</td>
<td>$3,500</td>
<td>$3,500</td>
<td>$3,500</td>
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<td>only)</td>
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</tr>
<tr>
<td>ABC EQUIPMENT COST WITH SHIPPING &amp; INSTALLATION</td>
<td>$50,955</td>
<td>$57,335</td>
<td>$64,345</td>
<td>$70,725</td>
<td>$76,795</td>
<td>$83,325</td>
</tr>
</tbody>
</table>

ESTIMATED CONSTRUCTION COSTS

| Fencing (Steel, Chainlink, Gates)                       | $35,400   | $42,000   | $45,000  | $48,000    | $52,000    | $55,750   |
| Fence Welding                                          | $7,000    | $11,000   | $12,000  | $13,000    | $14,000    | $15,500   |
| Concrete (Cage Layout, Flat Work, Vertical Fence      | $29,500   | $33,500   | $39,500  | $45,750    | $47,750    | $49,600   |
| Post erection)                                         |           |           |          |            |            |           |
| Excavation                                             | $2,200    | $2,800    | $3,300   | $3,900     | $4,700     | $5,500    |
| Electrical (Complete)                                  | $9,600    | $12,000   | $14,000  | $16,200    | $18,100    | $20,000   |
| Carpentry                                              | $3,800    | $4,800    | $5,100   | $5,500     | $6,250     | $7,000    |
| Main Mast Fabrication/Misc Set-up                      | $9,600    | $11,200   | $13,200  | $15,125    | $16,500    | $17,900   |
| CONSTRUCTION TOTAL COST                                | $97,100   | $117,300  | $132,100 | $147,475   | $159,300   | $171,250  |
| TOTAL ESTIMATED COST                                   | $148,055  | $174,635  | $196,445 | $218,200   | $236,095   | $254,575  |

* Automatic Conveyor/Feeder cost will vary depending on pitching machine quantity.
** ABC Pitching Machine Equipment prices DO NOT reflect “Dual Machine” systems. Cost for adding dual systems is approximately $2,700. **

**THESE FIGURES REPRESENT “ESTIMATES” FOR THESE VARIOUS CONSTRUCTION REQUIREMENTS. LOCAL MATERIAL COSTS, LABOR COSTS AND SPECIFIC SITE VARIATIONS MAY ALTER THESE FIGURES SUBSTANTIALLY. WE ADVISE YOU TO REVIEW THE “ABC” CONSTRUCTION BLUEPRINTS WITH A QUALIFIED CONTRACTOR TO GET “EXACT” CONSTRUCTION AND DEVELOPMENT COSTS. PLEASE CALL “ABC” IF YOU HAVE ANY QUESTIONS REGARDING THESE FIGURES.

NOTE: Other “onsite” costs and extras may be required. Items such as utility services (electrical services and storm drainage), parking requirements, services/office building may be needed and are not included in these estimates.
MISCELLANEOUS SUPPLIES & ACCESSORIES

BASEBALLS & SOFTBALLS
PRICE PER DOZEN

“ABC” Urethane Baseballs
1 – 9 Dozen $39.00
10 – 24 Dozen $37.00
25 – 49 Dozen $35.00
50 + Dozen $33.00

“ABC” Urethane Softballs
1 – 9 Dozen $47.00
10 – 24 Dozen $45.00
25 – 49 Dozen $43.00
50 + Dozen $41.00

“ABC” Softflight Baseballs
1 – 9 Dozen $36.00
10 – 24 Dozen $34.00
25 – 49 Dozen $32.00
50 + Dozen $30.00

HELMETS & ACCESSORIES

Batting Helmet with Protective Face Guard
For safety concerns, all batting helmets sold by “ABC” will include a protective face guard
SIZES: X-Small, Small, Medium, Large, X-Large $67.00
Face Guard Replacement $18.00
Helmet Padding Set Replacement $32.00
Helmet Jaw Padding Set Replacement $15.00
Helmet Chin Strap Replacement $8.00

ALUMINUM BASEBALL & SOFTBALL BATS

Baseball Bats, 32” – 34” $60.00
Softball Bats, 32” – 34” $44.00
Little League Bats, 27” – 31” $30.00
**NET & POLE PROTECTING MATERIAL & NET SUPPLIES**

16” Pole Protector Assembly $ 145.00  
6” Pole Protector Assembly $ 145.00  
Center Pole Slide Deflector, 8” or 10” $ 680.00  
Rubber Back Stop, Black $ 100.00  
Netting Repair Twine $ 18.00  
Netting Scissor $ 60.00  
Netting Needle $ 8.00  
Netting Ring, 9” $ 15.00  
Netting Ring, 12” $ 16.00

**WARNING SIGN PACKAGES**  
(add $ 25.00 per dual cage)

2 – Cage Sign Package $ 565.00  
3 – Cage Sign Package $ 675.00  
4 – Cage Sign Package $ 840.00  
5 – Cage Sign Package $ 990.00  
6 – Cage Sign Package $ 1,145.00  
7 – Cage Sign Package $ 1,300.00  
8 – Cage Sign Package $ 1,420.00  
9 – Cage Sign Package $ 1,540.00  
10- Cage Sign Package $ 1,675.00

**NETTING SYSTEMS**

Cage Netting for standard “ABC” Blue Print Design:

2 – Cage Standard Netting System $ 6,475.00  
3 – Cage Standard Netting System $ 8,250.00  
4 – Cage Standard Netting System $ 9,350.00  
5 – Cage Standard Netting System $ 11,300.00  
6 – Cage Standard Netting System $ 12,150.00  
7 – Cage Standard Netting System $ 13,450.00  
8 – Cage Standard Netting System $ 14,600.00  
9 – Cage Standard Netting System $ 16,150.00  
10-Cage Standard Netting System $ 17,250.00
HISTORY OF BASEBALL/SOFTBALL BATTING CAGES

Batting cages have been in operation for over forty years. The first cages had baseball pitching machines only as no softball machines had yet been developed. The early batting cages were typically erected using an “open field” approach with balls being hit into an open field (much like the current day golf driving ranges). As cages evolved to the enclosed style, they were built using asphalt, telephone poles as vertical posts and golf-type netting systems. Most cages of this era were developed and designed by the owner and no “standard” dimensions were available throughout the industry.

The equipment available during this time consisted of “arm-style” machines. Balls were both not retrieved and needed to be gathered in and around the entire area and fed back to each machine, or the floor was sloped back to the machine area. From this point, the balls were lifted by hand and fed to each machine hopper. This was a very time consuming process and required considerable down-time to gather these balls. Obviously, this was not a very economical method. The equipment of this time was developed primarily for “team” use and they required considerable maintenance and upkeep for commercial duty.

During the mid 1970’s, the first “circular” or “radius-style” cages were built in Southern California. These cages allowed each batter to have a 90 degree area to hit into (much like a regular ball diamond). It also allowed the machines to be closely grouped together in the “pit” area. Prior to this style, all batting cages were laid out in a side-by-side method with each machine being approximately fifteen feet apart in the “pit” area. The outfield in the radius-style was also expanded. The old style generally hit only as far as the pitching machines (generally 60’ to 70’). The radial design also allowed for sloping the floor into one central location. All balls hit into this field rolled to this area.

In 1978, the owners of ABC developed the first automatic “retrieval/conveyor” system to lift and sort both baseballs and softballs from a sump area in the batting cage and to feed all machines within the batting range. This development revolutionized the industry. Combined with complete building plans, developed by the manufacturer, developing and building batting cages became a much easier venture.

The owners of early batting ranges included golf driving range owners, miniature golf owners, and stand-alone batting range operations. Many of these operations closed during the 1960’s and early 1970’s. The reasons for these closures varied. Some operations were just too troublesome for the operator.
Others were unprofitable due to the excessive labor required, and still others were closed as a result of the property values rising to a “higher and better use”.

With the advent of automatic feeding systems, better and more reliable pitching machine equipment and related equipment, supplies designed for commercial use, and more detailed construction blueprints, new operators are entering the industry. Estimates of operators prior to 1980 would range from 100 to 200 total batting ranges. Today, that total number would be in the 1200 to 1500 neighborhood. We believe that these figures will increase four or five fold in the next several years.

WHY ADD A BASEBALL/SOFTBALL BATTING CAGE?

Coin-operated Baseball/Softball Batting Cage popularity has risen very rapidly over the past fifteen years. Why?

- “America’s national past-time” is as popular as ever.
- Over 60 million people play baseball or softball at least once a year.
- National Demographics - more younger users as the “baby-boomers” have now begun their own boom.
- Adult softball players now number in the millions.
- New batting cage development encourages more development.
- Owners of these new operations are finding cages profitable as never before.
- Owners are adding batting cages to expand existing facilities which will attract “new” customers. Many of these customers are traveling from a further distance and will spend money on existing attractions, thereby increasing revenues for all attractions.
- Owners are adding cages to offer an attraction, which will give them a competitive advantage over their competition.
- Owners are adding cages to compete with competition that already has a batting range.
- Batting Cages are a proven attraction. They draw customers and are profitable.
- Batting Cages are a relatively “early draw”, attracting customers earlier (January-February) than miniature golf, for example (June-July).
- Batting cages are relatively inexpensive to add and flexible for size limitations. With more reliable equipment systems available and better construction blueprint drawings developed by ABC, batting cages have been streamlined and are easier to build and operate.
HOW MUCH SPACE IS REQUIRED FOR A RANGE?

The standard batting range consists of batting stalls which measure a minimum of fifteen feet wide. The depth of the range can vary from approximately 70 feet to as deep as 136 feet. Examples:

<table>
<thead>
<tr>
<th>NUMBER OF STALLS</th>
<th>WIDTH</th>
<th>DEPTH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Four Cage System</td>
<td>60’ wide by 70’/90’ deep</td>
<td></td>
</tr>
<tr>
<td>Five Cage System</td>
<td>77’ wide by 70’/100’ deep</td>
<td></td>
</tr>
<tr>
<td>Six Cage System</td>
<td>91’ wide by 70’/120’ deep</td>
<td></td>
</tr>
<tr>
<td>Seven Cage System</td>
<td>105’ wide by 70’/126’ deep</td>
<td></td>
</tr>
<tr>
<td>Eight Cage System</td>
<td>115’ wide by 70’/132’ deep</td>
<td></td>
</tr>
<tr>
<td>Nine Cage System</td>
<td>126’ wide by 70’/137’ deep</td>
<td></td>
</tr>
</tbody>
</table>

HOW MANY CAGES DO I NEED?

This is best answered by understanding your location demographics and other related variables. Population, ages, number of ball teams, location of ball parks, and local batting cage competition to name a few. Some general guidelines:

<table>
<thead>
<tr>
<th>POPULATION WITHIN 20 MILES</th>
<th>ESTIMATED NUMBER OF STALLS</th>
</tr>
</thead>
<tbody>
<tr>
<td>20,000 to 40,000</td>
<td>4 Cage w/ Dual Machines</td>
</tr>
<tr>
<td>40,000 to 80,000</td>
<td>5 to 7 Cage w/ Dual Machines</td>
</tr>
<tr>
<td>80,000 to 150,000</td>
<td>7 to 8 Cage w/ Dual Machines</td>
</tr>
<tr>
<td>150,000 +</td>
<td>9 Cage w/ Dual Machines</td>
</tr>
</tbody>
</table>

HOW MUCH DOES IT COST TO DEVELOP A BATTING RANGE?
The number of batting stalls, the size of the cage, will determine the final costs. The cost “per stall” on the large cages will be less than small cages. To add a batting range, complete with automated equipment systems, netting systems, balls, bats, helmets, related equipment and supply packages, plus construction services will cost approximately $28,000 to $36,000 per stall. (Example: Four cage batting system approximately $36,000 per stall, a Nine cage batting system approximately $28,000 per stall)

HOW PROFITABLE IS A BATTING RANGE?

Cost of operating the batting cage is very low. For specific figures, please refer to ABC “Revenue and Expense Estimates”

I WANT A BATTING RANGE, WHAT NEXT?

Automated Batting Cages has available information to assist in the development of the batting cage. Information regarding the location of the batting cages on the property or inside a building, how large a cage would be adequate, exact costs for equipment, and supply systems and construction blueprints are available.

Shopping for the “best” equipment should include calling owners of these various systems. Insist upon a “Customer List” with at least ten or more names. What do they like about the equipment and layout? What problems do they have with the system? How is the service and maintenance program? Does the manufacturer have a good program to solve problems they have? Do they ship replacement parts promptly? What do these manufacturers offer that the others don’t? Do they help during the construction phase of the project? Will the manufacturer help with operational procedures after opening?

These questions should be in the minimum research done for this investment. As with any commercial equipment, quality, reliability and commitment to service after the sale will vary from one manufacturer to the next.
"WHEEL" MACHINES VS. ARM MACHINES

Many misconceptions and misinformation surround the debate about "wheel machines" and arm model machines. The purpose of this outline is to educate and inform commercial batting range owners and interested purchasers of commercial equipment.

ARM MOTION VS. WHEELS

It has been said that "wheel machines" don't allow the batters adequate timing to hit the ball. Arm model machines claim that they offer the batter a wind-up motion to allow the batter better timing. The "ABC" machine offers a visual timing sequence by exposing the balls before they are released (via our ball feeding tray) and after they are released and fed into our wheels. Arm machines, due to the inherent danger of the "arm" striking the operator or maintenance person have been mandated by the Federal Government to enclose their arm with a very large enclosure which obscures the vision of the arm in motion. Any imagined natural advantage of this "actual arm motion" is hidden behind this enclosure. Balls are never hidden with the "ABC" model machine. "ABC" exposes the ball longer and with better timing than any other wheel machine available and with equal timing with any arm model machine.

TEAM USAGE OF ARMS VS. WHEEL MACHINES

EVERY MAJOR LEAGUE BASEBALL TEAM OWNS SEVERAL WHEEL TYPE MACHINES AND HUNDREDS OF PROFESSIONAL BALL PLAYERS OWN WHEEL MACHINES FOR THEIR PERSONAL TRAINING! Although "ABC" does not sell "team model" machines, we have a very long history in the pitching machine business. Beginning in 1971 and ending in 1985, we manufactured and sold pitching machines to thousands of youth programs throughout the US and Canada including Little Leagues, High Schools and Colleges and as well as every professional team in the US and Canada. Today, over 5,000 "wheel" machines are sold every year to these clubs! "Wheel machines" represent the vast majority (100 wheel machine to 1 arm model machine) of pitching machines used in the US and Canada by baseball and softball teams. Why? Because they are the safest, the most accurate and the most reliable machines available!

CUSTOMER LOYALTY-ARMS VS. WHEELS

It is impossible to equate "customer loyalty" with the use of one machine over another. We will share with you our experiences over the past several years. "ABC" owns and operates three batting ranges in Oregon. We compete with arm model machines at other ranges. To the best of our ability, we estimate that we have better "customer loyalty" and are certain we generate much more revenue and most importantly, MORE PROFITS! "ABC" has also replaced arm model machines for owners who may have believed that customer loyalty and "natural arm motion" were somehow linked. All of these converted customers believe as we do: not one customer in one hundred knows the difference between arm and wheel machines. Those that did know the difference were
generally ball players who grew up using "wheel" machines through high school and college. We have found that these people appreciate the accuracy of the "ABC" machines. Furthermore these converted arms-to-wheels owners have concluded that their customers became more loyal because of the increased accuracy and reliability of our "ABC" system. Finally, these arms-to-wheels customers have found vastly improved revenues and profits! (We would like to point out that never has an "ABC" customer converted from an "ABC" range to an arm model cage).

**BALL WEAR-ARM VS. WHEEL**

Some wheel style machines (pneumatic tires) can wear balls rapidly. The "ABC" model uses urethane for its wheel composition and does not grip the ball as the air filled wheels does. Most ball wear comes with the balls striking the concrete surface and rolling in and around the batting cage.

**WET BALLS-ARM VS. WHEEL**

Arm model manufacturers claim they are the only machines capable of throwing wet balls. **THIS IS NOT TRUE!** "ABC" offers ball drying systems which allows the machines to pitch in any weather. Furthermore, arm model machine owners that we have spoken with claim that the arm models will throw erratically at best when their "hands" are wet. They have also said if they pitch at all in wet weather, they use only their slowest machines. To find out for yourself, please ask current "ABC" owners using ball dryers and the arm model owners. We use ball dryers in Oregon (infamous for our weather) and they work great. We estimate increases in revenues as a result of these dryers exceeds $30,000 per year!

**THROWING BALLS IN RAPID SUCCESSION**

Throwing two balls in rapid succession can happen with any wheel style machine **only** if the equipment systems are poorly maintained and manufacturer's routine maintenance schedule and outline is not followed by the operator.

**DANGER FACTOR-ARMS VS. WHEELS**

The Federal Product Safety Commission has concluded that the "arm" model machines present a potentially dangerous situation of the "arm" striking and injuring maintenance workers and others in the area of the machines. This accident can occur even with the machines unplugged from all electrical outlets! This danger prompted the Federal Product Safety Commission to issue a recall orderon all older style arm model machines. No such order has ever been issued or discussed concerning wheel model machines. Furthermore, "ABC" offers the ONLY "UL APPROVED" pitching machine available in the industry! The important thing to remember about any equipment is to carefully read and follow all warning and routine operating instructions provided by the manufacturer.

**CONVERTING MACHINES FROM BASEBALL TO SOFTBALL**

Contrary to some information, the "ABC" machine can be converted from baseball to softball (or vice versa). No other commercial wheel-style machine is capable of converting from baseball to softball.

**MAINTENANCE OF ARMS VS. WHEELS**

Our experience in converting owners from arms to "ABC" equipment proves to us that "ABC"
equipment is the most reliable and requires the least maintenance of any machine offered today. In every case, the conversion was done to reduce maintenance, increase accuracy and provide a safer environment in the batting range operation. In some cases, conveyor and hopper systems offered by the arm model manufacturers did not work in any fashion. In every case, these customers have seen higher revenues and profits due to this conversion!

**FINAL ANALYSIS**

Find out for yourself. Call customers from all of the equipment manufacturers and ask for their comments. First and foremost, please consider that all of our customers share one feeling: "ABC" currently provides the industries finest commercial batting range equipment systems available! Why?

**NO OTHER COMMERCIAL BATTING RANGE SYSTEM SUPPLIER CAN CLAIM HAVING DEVELOPED THE SCOPE OF INDUSTRY BREAKTHROUGHS THAN THE OWNERS OF "ABC". "ABC" CONTINUES TO LEAD THE INDUSTRY IN BATTING RANGE TECHNOLOGY! THE OWNERS OF "ABC" HAVE PIONEERED MANY OF TODAY'S STANDARDS FOR THE MODERN DAY BATTING RANGE INDUSTRY. THESE INCLUDE:**

* Developed, manufactured and sold the first commercial wheel-style pitching machines (1973).

* Developed and Patented the first commercially available totally automated conveyor and hopper distributing system (1978). Today it remains the ONLY PATENTED system ever developed!

* Developed the first conveyor and distributing system to sort softballs and baseball (1979).

* Developed the first Master Control Panel to operate all machines in the system (1978).

* Developed and PATENTED the first "dimpled" style baseball and softball (1980).

* Developed the first set of engineered construction blue prints for several circular or "radius" style batting cages (1982).

* Developed and sold the first totally complete batting range equipment and supply package to the batting range industry (including Warning/Safety signs, balls, bats, batting helmets, construction supplies, tokens, netting systems, etc.)

* Developed the first and only "pole protector pads" offered by any manufacturer.

* The first company to offer complete customized blue print drawings for special need clients.

* The first manufacturer to offer "installation" of all equipment systems as well as "turnkey" construction services.
The first manufacturer to provide periodic "FunTimes" publication with SAFETY information, NEW PRODUCT UPDATE information and other interesting batting range operational information.

* The only manufacturer to offer "Batting Range Seminars" to all of their customers.

Our customer list includes hundreds of owners throughout the US, Canada, Mexico, Central and South America, South Korea, Great Britain and Europe. We service "moms and pops" and such large accounts as "Celebration Station" (owners of fifteen Family Fun Centers) "Putt Putt Golf and Games" and "Southern Golf Distributors" (franchisers of over 400 miniature golf courses) and Palace Entertainment (owners of 17 Family Fun Centers). When the "pros" of this industry shopped for batting range systems, they all concluded that "ABC" was and continues to be THE RIGHT CHOICE!

"ABC" recently conducted an extensive survey with our owners concerning our servicing and technical help. (No other equipment manufacturer has ever conducted such a survey). The results were stunning. Over 99% rated our servicing and technical support satisfactory with "Completely Satisfied" receiving 88% of all customer responses! Please consider servicing when making your purchasing decision.

Finally, "ABC" leads the industry in batting range safety issues. Operating Manuals, Maintenance Video, Safety Bulletins and our quarterly "Fun Times" publication keep all of our customers up to date with all current safety procedures, schedules and operations.

"If you want the finest quality, lowest maintenance, most reliable and most profitable batting range system available, there is, NO CHOICE! 'ABC' is the ONLY system available." Bill Rameson, CEO of Palace Entertainment. (We couldn't have said it any better! Thanks, Bill).
<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Darren Harmon</td>
<td>Wilsonville Family Fun Ctr.</td>
<td>503-682-9742</td>
</tr>
<tr>
<td></td>
<td>Wilsonville, OR</td>
<td></td>
</tr>
<tr>
<td>Louis Nickinello</td>
<td>Bass River Sports World</td>
<td>503-682-9742</td>
</tr>
<tr>
<td></td>
<td>South Yarmouth, MA</td>
<td></td>
</tr>
<tr>
<td>Patti Rothermich</td>
<td>Swing A Round</td>
<td>636-947-4487</td>
</tr>
<tr>
<td></td>
<td>St. Charles, MO</td>
<td></td>
</tr>
<tr>
<td>John Goodfellow</td>
<td>Four Seasons Golf &amp; Ski</td>
<td>315-637-9023</td>
</tr>
<tr>
<td></td>
<td>Fayetteville, NY</td>
<td></td>
</tr>
<tr>
<td>BLack Roberts</td>
<td>Castle Park</td>
<td>818-905-1321</td>
</tr>
<tr>
<td></td>
<td>Sherman Oaks, CA</td>
<td></td>
</tr>
<tr>
<td>Bob Dwyer</td>
<td>Eisenhauer Park</td>
<td>516-572-0257</td>
</tr>
<tr>
<td></td>
<td>Long Island, NY</td>
<td></td>
</tr>
<tr>
<td>Eddie Vandiver</td>
<td>City Of Santee</td>
<td>619-334-1000</td>
</tr>
<tr>
<td></td>
<td>Santee, CA</td>
<td>ext 403</td>
</tr>
<tr>
<td>Joe Abid</td>
<td>Putt Putt Golf</td>
<td>434-258-7888</td>
</tr>
<tr>
<td></td>
<td>Lynchburg, TN</td>
<td></td>
</tr>
<tr>
<td>Blake Roberts</td>
<td>Joe Abid</td>
<td>817-481-5237</td>
</tr>
<tr>
<td></td>
<td>Putt Putt Fun Center</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Colleyville, TX</td>
<td></td>
</tr>
<tr>
<td>Bob Moore</td>
<td>David Vaughan</td>
<td>817-481-5237</td>
</tr>
<tr>
<td></td>
<td>Golf West</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Knoxville, TN</td>
<td></td>
</tr>
<tr>
<td></td>
<td>865-675-4653</td>
<td></td>
</tr>
<tr>
<td>Wayne Blake</td>
<td>Tim Sorge</td>
<td>440-235-4420</td>
</tr>
<tr>
<td></td>
<td>Swings N Things</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Olmstead, OH</td>
<td></td>
</tr>
<tr>
<td></td>
<td>410-567-8653</td>
<td></td>
</tr>
<tr>
<td>Brian Smith</td>
<td>Bob Martino</td>
<td>215-742-2380</td>
</tr>
<tr>
<td></td>
<td>Burholme Golf Center</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Philadelphia, PA</td>
<td></td>
</tr>
<tr>
<td></td>
<td>215-742-2380</td>
<td></td>
</tr>
<tr>
<td>Dan Isom</td>
<td>Mike Makar</td>
<td>386-761-2882</td>
</tr>
<tr>
<td></td>
<td>Go Kart City</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Port Orange, FL</td>
<td></td>
</tr>
<tr>
<td></td>
<td>701-282-5151</td>
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</tr>
</tbody>
</table>
GENERAL MARKETING SURVEY FOR BATTING RANGE FEASIBILITY

This survey is intended to provide general knowledge about your prospective city or town and any potential batting range site. This information may be gathered from several sources, including your local Chamber of Commerce, Parks and Recreation Departments, local organized youth baseball and softball programs (Little Leagues, "Knothole" leagues, High Schools, Legion Baseball) and adult softball and baseball organizations. As with any business, the MORE you know your customers, the better you will be able to provide the type of services they will expect. Take a few hours and make these calls!

SURVEY QUESTIONNAIRE

1. What is your local population?

   a. Within a 5 mile radius
   b. Within a 10 mile radius
   c. Within a 20 mile radius
   d. Within a 30 mile radius

(Source: local Chamber of Commerce and 2010 Census)

2. What is the age of your local population within a 20 mile radius?

   a. 8 - 12 years old
   b. 13 - 18 " "
   c. 19 - 25 " "
   d. 26 – 35 " "

(Source: local Chamber of Commerce and 2010 Census)

3. How many schools within a 20 mile radius?

   a. Grade Schools
   b. Jr. High/Middle School
   c. High Schools
   d. Colleges

(Source: Local City Directory)

4. What is the enrollment of these schools?

   a. Grade Schools
   b. Jr. High/Middle Schools
   c. High Schools
   d. Colleges

(Source: Local Chamber of Commerce)
5. How many baseball playing fields are there within a 20 mile radius? ______________

How many softball playing fields are there within a 20 mile radius? ______________

(Source: Local organized baseball and softball leagues and Park and Recreation Departments)

6. How many organized baseball and softball teams and players are there within a 20 mile radius?
   a. T-Ball Teams
   b. Little League Teams
   c. High Schools Teams
   d. Legion Teams
   e. Pro Teams
   f. Other Teams
   g. Youth Softball Teams
   h. Youth Fastpitch
   i. Adult Slowpitch
   j. Adult Fastpitch
   k. Other Slowpitch
   l. Other Fastpitch

   a. _________ Players a. _________
   b. _________ Players b. _________
   c. _________ Players c. _________
   d. _________ Players d. _________
   e. _________ Players e. _________
   f. _________ Players f. _________
   g. _________ Players g. _________
   h. _________ Players h. _________
   i. _________ Players i. _________
   j. _________ Players j. _________
   k. _________ Players k. _________
   l. _________ Players l. _________

   (Source: Local organized baseball and softball leagues)

7. How many games do these teams play during the regular season?
   a. T-Ball
   b. Little League
   c. Knothole
   d. High School
   e. Legion
   f. Pro
   g. Adult Baseball
   h. Other Baseball
   i. Youth Slowpitch Softball
   j. Youth Fastpitch Softball
   k. Other Youth
   l. Adult Slowpitch Softball
   m. Adult Fastpitch Softball
   n. Other Adult

   a. _______________
   b. _______________
   c. _______________
   d. _______________
   e. _______________
   f. _______________
   g. _______________
   h. _______________
   i. _______________
   j. _______________
   k. _______________
   l. _______________
   m. _______________
   n. _______________

   (Source: Local organized baseball and softball leagues)
8. When do their season begin and end?

<table>
<thead>
<tr>
<th>League</th>
<th>Begin</th>
<th>End</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. T-Ball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>b. Little League</td>
<td></td>
<td></td>
</tr>
<tr>
<td>c. Knothole</td>
<td></td>
<td></td>
</tr>
<tr>
<td>d. High School</td>
<td></td>
<td></td>
</tr>
<tr>
<td>e. Legion</td>
<td></td>
<td></td>
</tr>
<tr>
<td>f. Pro</td>
<td></td>
<td></td>
</tr>
<tr>
<td>g. Adult Baseball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>h. Adult Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>i. Youth Slowpitch Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>j. Youth Fastpitch Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>k. Other Youth</td>
<td></td>
<td></td>
</tr>
<tr>
<td>l. Adult Slowpitch Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>m. Adult Fastpitch Softball</td>
<td></td>
<td></td>
</tr>
<tr>
<td>n. Other Adult</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Source: Local organized baseball and softball leagues)

9. Are there any competing batting ranges within X miles?

<table>
<thead>
<tr>
<th>Distance</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>a. 5 miles</td>
<td>a.</td>
<td>a.</td>
</tr>
<tr>
<td>b. 10 miles</td>
<td>b.</td>
<td>b.</td>
</tr>
<tr>
<td>c. 20 miles</td>
<td>c.</td>
<td>c.</td>
</tr>
<tr>
<td>d. 30 miles</td>
<td>d.</td>
<td>d.</td>
</tr>
</tbody>
</table>

(Source: Phone book)

10. If so, what type of pitching machines equipment do they have?

a. 

(Source: Range Owner)

11. What does the competing range charge?

_______ Balls per ________ Dollars, Cents

_______ Minutes per ________ Dollar, Cents

(Source: Range Owner)
12. Is the competing range indoor or outdoor and how many pitching machines does it utilize? What other attractions or special equipment does it have?

Indoor _________    Outdoor _________

Other equipment ____________________________________________

Other attractions ____________________________________________
(Source: Range Owner)

13. Does the competing range offer clinics, batting instruction, video taping or training in any way? If so, what do they charge for their services?

(Source: Range Owner)

14. Does the competing range offer any ProShop merchandise (Bats, batting gloves, shoes, etc...)? If so, what do they charge for these items?

(Source: Range Owner)

15. For Future references you should gather names, addresses and phone numbers for all?

   a. High School Baseball Coaches
   b. Youth Baseball and Softball Coaches
   c. Adult Baseball and Softball Coaches and Leagues Officials
   d. Local Park and Recreation staffers in charge of any organized baseball and/or softball leagues.
   e. Names, addresses of all influential baseball and softball personalities in the general area.
   f. Gather all dates of organized League Meetings for both Baseball and Softball.

   All of this information will provide valuable insights into the probable success of your batting range. It can be extremely useful in the creation of a business plan that is required by most financial institutions. If your proposed batting range is completed, most of this information will be used year after year.

   After completing this survey, please feel free to share your findings with "ABC". At that time we will make our recommendations for the cage size and equipment package. Good Luck.
Outdoor Batting Cage Layout - 6 Station
Indoor Batting Cages

Indoor cages can be installed in existing buildings or easily incorporated into new building construction. Detailed construction prints will be supplied for your local contractor to follow, or we can refer you to experienced contractors to build the cage. Most indoor cages will be customized to some degree, and ABC can provide designs for any suitable buildings. However, certain criteria should be maintained to insure the cage functions properly.

Building Qualifications - What to look for:

- Minimum 15’ per stall in width
- Overall length 60’ to 80’
- Ceiling Height 18’ to 20’
- Free Span Building Design (No support columns)

There are some distinct advantages to installing a batting cage in conjunction with a new building. The building can be sized to accommodate the cage, plus there are cost savings due to some shared construction costs. When installing a cage within an existing building, in most cases you must build "up" to create the slope in the floor. There are certain things to look for when selecting a building. The basic space requirements are 15’ per stall in width. (Example: A four stall cage would require 60’ in overall width.) The overall length of the cage should be between 60’ and 80’, the longer the better. You must also consider the additional 4’ to 6’ of space needed for the walkway in front of the cage. Ceiling height should be a minimum of 18’ to 20’ for raised cages. This can vary depending on ceiling type and orientation to the cage.

Give us a call today!
1-800-578-2243
or 1-503-390-5714

For more information visit our website at www.battingcages.com
Batting Cage Accessories

Complete Warning/Operation sign packages. Manufactured with non-scratch, non-fade, extremely durable fiberglass.

Protective batting helmets with face guards.

Batting range baseballs & softballs.

Net, Net Twine & Tools.

Batting range tokens.

Operation Manual & Video training tapes.
### ESTIMATED CONSTRUCTION BUDGETS FOR INDOOR
### FOUR & FIVE CAGE BATTING RANGE SYSTEMS (Effective 01/01/2015)

<table>
<thead>
<tr>
<th>ABC EQUIPMENT PACKAGE COSTS</th>
<th>FOUR CAGE (New Building)</th>
<th>FOUR CAGE (Raised Floor)</th>
<th>FIVE CAGE (New Building)</th>
<th>FIVE CAGE (Raised Floor)</th>
</tr>
</thead>
<tbody>
<tr>
<td><em>ABC Pastime</em> Baseball, Slow Softball &amp; Fast Softball Pitching Machines with related Hardware</td>
<td>$9,980</td>
<td>$9,980</td>
<td>$12,475</td>
<td>$12,475</td>
</tr>
<tr>
<td>*ABC Automatic Conveyor/Feeder and Related Construction Hardware</td>
<td>$8,125</td>
<td>$8,125</td>
<td>$8,425</td>
<td>$8,425</td>
</tr>
<tr>
<td>*ABC Model BC Control Computer, PT-8 Warning Light Boxes, Double Coin Box/Coin Mechanism</td>
<td>$9,100</td>
<td>$9,100</td>
<td>$10,675</td>
<td>$10,675</td>
</tr>
<tr>
<td>*ABC 40” Sump Hole</td>
<td>575</td>
<td>575</td>
<td>575</td>
<td>575</td>
</tr>
<tr>
<td>*ABC Netting System - Complete (Incl. Rubber Back Stops, Net Rings, Net Twine &amp; Installation Supplies)</td>
<td>$9,350</td>
<td>$9,350</td>
<td>$11,300</td>
<td>$11,300</td>
</tr>
<tr>
<td>*ABC Optional Range Package (Warning Identification Signs, Pole Protector Pads, Tokens, Spare Parts Kit, Tool Box w/Tools, Bat &amp; Helmet Package, Baseball/Softballs)</td>
<td>$5,795</td>
<td>$5,795</td>
<td>$6,235</td>
<td>$6,235</td>
</tr>
<tr>
<td><strong>ABC EQUIPMENT PACKAGE COST</strong></td>
<td><strong>$42,925</strong></td>
<td><strong>$42,925</strong></td>
<td><strong>$49,685</strong></td>
<td><strong>$49,685</strong></td>
</tr>
<tr>
<td><strong>Freight Costs (estimate only)</strong></td>
<td>2,000</td>
<td>2,000</td>
<td>2,400</td>
<td>2,400</td>
</tr>
<tr>
<td>*ABC Equipment Installation Fee (estimate only)</td>
<td>$2,900</td>
<td>$2,900</td>
<td>$2,900</td>
<td>$2,900</td>
</tr>
<tr>
<td><em><strong>(Netting Installation by Fisher Nets)</strong></em></td>
<td></td>
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</tr>
<tr>
<td><strong>ABC EQUIPMENT PACKAGE COST w/ SHIPPING &amp; INSTALL</strong></td>
<td><strong>$47,825</strong></td>
<td><strong>$47,825</strong></td>
<td><strong>$54,985</strong></td>
<td><strong>$54,985</strong></td>
</tr>
</tbody>
</table>

### ESTIMATED CONSTRUCTION COSTS

| **Fencing (Steel, Chainlink, Gates)** | 18,800 | 18,800 | 21,200 | 21,200 |
| **Fence Welding** | 6,600 | 6,600 | 7,700 | 7,700 |
| **Concrete (Cage Layout, Flat Work, Vertical Fence Post erection)** | 23,100 | 40,900 | 25,200 | 46,200 |
| **Excavation** | 1,250 | 0 | 1,750 | 0 |
| **Electrical (Complete)** | 8,500 | 8,500 | 9,600 | 9,600 |
| **Carpentry** | 3,500 | 3,500 | 4,000 | 4,000 |
| **Misc. Supplies & Expenses** | 3,000 | 3,000 | 4,000 | 4,000 |
| **TOTAL CONSTRUCTION COST** | **$64,750** | **$81,300** | **$73,450** | **$92,700** |
| **TOTAL ESTIMATED COSTS** | **$112,575** | **$129,125** | **$128,435** | **$147,685** |

*ABC Pitching Machine Equipment prices DO NOT reflect “Dual Machine” systems. Cost for adding dual systems is approximately $2,800 per machine.

**THESE FIGURES REPRESENT “ESTIMATES” FOR THESE VARIOUS CONSTRUCTION REQUIREMENTS. LOCAL MATERIAL COSTS, LABOR COSTS AND SPECIFIC SITE VARIATIONS MAY ALTER THESE FIGURES SUBSTANTIALLY. WE ADVISE YOU TO REVIEW THE “ABC” CONSTRUCTION BLUEPRINTS WITH A QUALIFIED CONTRACTOR TO GET “EXACT” CONSTRUCTION AND DEVELOPMENT COSTS. PLEASE CALL “ABC” IF YOU HAVE ANY QUESTIONS REGARDING THESE FIGURES.
Indoor Batting Cage Layout - 3 Station
Indoor Batting Cage Layout - 5 Station